For knowledge workers in the Transportation and Automotive industry, using content is essential for collaboration and is a driving force in the R&D process. Given the imperative to reduce costs, optimize production, and drive new products through the pipeline to industrial and consumer markets as quickly as possible, the behaviors and attitudes of professionals in Transportation and Automotive around content use and sharing have shifted over time as they seek to establish a competitive edge in an ever-changing landscape. The pandemic in 2020 also triggered dramatic changes to where and how employees engage and collaborate with published content. The 2020 Information Seeking and Consumption Study by Outsell, Inc. focused on the speed, volume, and scale at which external content is being shared across Transportation and Automotive knowledge workers. Here’s what we learned:

**Importance of Content**
Knowledge workers in Transportation and Automotive consider 3.7 different print or digital publications critical to their job function.

**Types of externally published content used at work**

<table>
<thead>
<tr>
<th>Content Type</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>News</td>
<td>64.8%</td>
</tr>
<tr>
<td>Email newsletters</td>
<td>57.1%</td>
</tr>
<tr>
<td>Trade or business pubs.</td>
<td>54.9%</td>
</tr>
<tr>
<td>Market research</td>
<td>34.1%</td>
</tr>
<tr>
<td>Research papers</td>
<td>27.5%</td>
</tr>
<tr>
<td>Books</td>
<td>26.4%</td>
</tr>
<tr>
<td>Blogs</td>
<td>17.6%</td>
</tr>
<tr>
<td>Scholarly journals</td>
<td>14.3%</td>
</tr>
</tbody>
</table>

**The Velocity of Content Sharing is on the Rise**

The amount of information being shared across professional Transportation and Automotive environments has more than tripled since 2016 with respondents sharing work-related content on average 15.1 times per week with 9 people. Considering that 45% of that content is sourced from external providers such as scientific journals, news sources, and other publications, there is the potential for more than 64 instances of unlicensed sharing per employee per week if proper permissions are not in place.
Copyright Awareness and Attitudes

Despite efforts to educate employees about copyright, according to Outsell’s 2020 research, 55% of professionals in Transportation and Automotive surveyed are either unaware of their organization’s copyright policies or unsure of its details.

While 77% believe their organization takes appropriate measures to provide information and ensure copyright compliance:

- 63.8% agreed that information purchased by their company that they can access in digital form, through portals or in the library, is permissible to share with others inside their organization.
- 55% agreed that if they obtain free information on the open web or in print, sharing is permitted.
- 52.8% agreed that in competitive, mission-critical or time-critical situations, they will forward any and all relevant information that will help the organization be more competitive.

Copyright Awareness

45.1% Yes, I’m aware of our copyright policy
17.6% I don’t think so/unsure
36.3% I think so, but I’m not sure of the details
1.1% No, there is no copyright policy

Why It Matters?

While the sharing of information with co-workers supports collaboration and drives innovation, the sharing of published information without obtaining the necessary subscriptions, licenses, or permissions also carries enormous potential risk. Ordinary content exchanges that come so naturally in the digital world can increase the risk of copyright infringement, costly lawsuits or settlements, and result in damage to brand reputation.

By taking steps to balance employee reuse of published content with a strong compliance and licensing program, your company can leverage today’s rise in content sharing to help support collaboration and drive innovation.

Access our complete cross-industry report for other global key findings and more information on who we surveyed at copyright.com/outsell.

Learn more

For more information on how to promote collaboration, simplify copyright compliance, and streamline your content workflow, contact us at:

Organizations in the U.S.:

- copyright.com/acl
- solutions@copyright.com

Organizations outside the U.S.:

- rightsdirect.com/mcl
- solutions@rightsdirect.com